

eScalate Programme Advisor RFQ FAQs

Q: Do you anticipate 3 days a week would be enough to complete tasks

A: We think so. Certainly, it will be sufficient for the first Lot (the 3 month cover). For both Lots we would expect to be charged based on a day rate and it will be for us to manage or potentially extend the contract if more than three days is necessary. We would expect to manage that as part of the ongoing contract management.

Q: To whom will the successful supplier report?

A: The supplier would report into the eScalate Programme Executive, at present this is covered by consultants, but they finish at the end of November and an internal member of staff will move into the role in Dec/Jan.

Q: Will a range of experience in access to finance and investment readiness be useful or are you looking for a specific focus?

A: The investment readiness and financing advice needs to cover as wide a range of options for the SMEs as possible, i.e. we are not long for a grant expert to drive SMEs towards grant funding or a business angel expert to drive them all towards business angels, we need a broad range of expertise so that SMEs can be guided to understand and identify the most suitable finance for their individual situations and become investment ready for those.

Q: On the tender document the terms “Innovation Advisor” and “ISfB” are used within the tender document to describe the eScalate Programme Advisor position, could you clarify if they are the same service?

A: Yes, this should read Programme Advisor and reference the eScalate programme, i.e. access to finance and investment readiness.

Q: Is there a word limit for the Methodology section?

A: No, there is no word count limit.